



**Q1 Focus:
Pursuit of Excellence
Acting with Responsibility**

**Featuring:
Game of Inches
Presented by Ryan Leak**



Purpose of the Guide

This guide is designed to help you facilitate meaningful discussions about *Game of Inches*. It'll help you reinforce key takeaways from Ryan Leak's presentation and engage your team in thinking about real-world application.

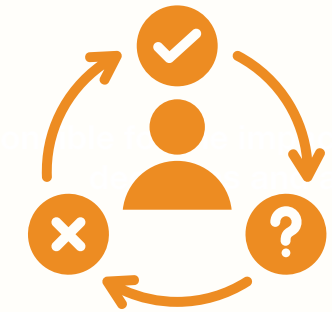
You may be wondering, "How do the 100-year pillar *Pursuit of Excellence* and Rheem's value of **Acting with Responsibility** align with Ryan Leak's *Game of Inches*?" Glad you asked!

At Rheem, excellence isn't just a goal—it's a part of who we are. We're committed to greatness across every product we deliver, every program we manage, and every person we empower. Our focus on **Acting with Responsibility** fuels everything we do, and it's what sets us apart in the industry. In *Game of Inches*, we hear that:

- **Excellence comes from small, consistent actions taken every day.**
 - Every task, no matter how big or small, is an opportunity to make progress. Every interaction, every project, every decision we make is a chance to move the needle forward.
- **Acting with Responsibility means pushing for the unforgettable.**
 - When we act with responsibility, we don't just meet the standard; we exceed it. We take ownership of our actions and push ourselves and our teams to achieve the extraordinary. In doing so, we create a lasting, positive impact on everything we do.
- **Purpose-driven goals come from Acting with Responsibility.**
 - These are the goals that drive us and motivate us to go the extra mile. It's this purpose that allows us to achieve success.
- **The real difference between good and great isn't just knowing what to do—it's actually doing it.**
 - Excellence is achieved through action, and every day is a new chance to take that action. Let's continue to be the team that doesn't just talk about potential but actively brings it to life.

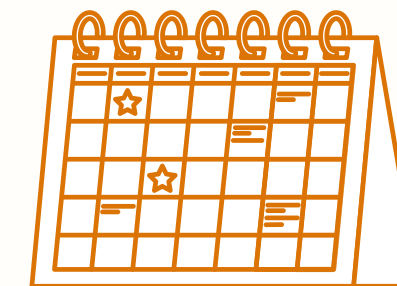
Associated Behaviors to Exemplify

I am responsible for the impact of my decisions and actions.



I am inspired every day to perform with integrity, responsibility, and passion.

I embrace accountability because I believe in what I do.



As I meet my short-term commitments, I maintain a long-term focus.